

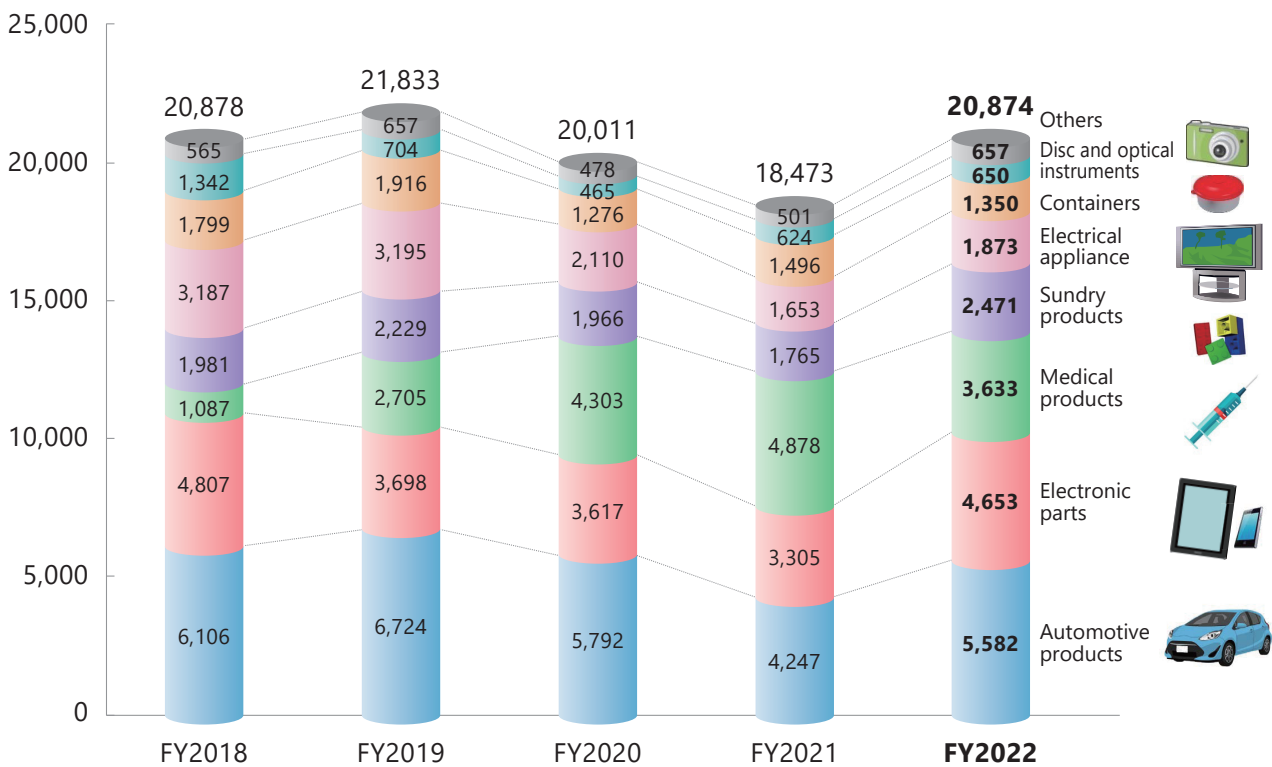
Sales by End-User Industry

YUSHIN Robots Are Used in a Wide Range of Industries

YUSHIN robots play an active part in the production plant for plastic injection molding products. For this reason, we are expanding our business into a variety of industries that handle plastics. We expect growth in the future as many components are being replaced by plastics in the automotive industry, and there are also needs for lighter components for EV cars and the medical industry is engaged in the mass production of plastic products in consideration of hygiene, so we can quite go well with the industry as our forte is speed and accuracy. We also expect growth in products brought by new movements such as virtual reality.

In FY2022, we ranked the automotive sector the largest, due to steady sales of take-out robots in the Japanese and North American markets. In sales to the electronic parts sector, sales of take-out robot for electronic devices grew, mainly in the Chinese market. Custom-ordered equipment sales in the domestic market also contributed to sales. Sales to the medical sector, which had the highest ratio in the previous fiscal year, declined due to the impact of COVID-19 pandemic on sales of large-scale custom-ordered equipment to Europe. On the other hand, demand for medical products is increasing in the Chinese market and other markets, and the sales are gradually increasing. In addition, YUSHIN brand is earning a strong reputation for the high-speed and accuracy of the take-out robot.

Sales (Millions of yen)



Future Growth Strategy

We believe that plastic needs in the automotive and medical industries, where demand for lighter weight or sanitary products is strong, will be stronger than ever, and we expect these industries to become drivers of business development in the future. In addition, we will focus on product development that meets needs of each industry. Currently, we diversify our risks by expanding into a wide range of industries in case a specific industry goes into recession. In the future, we will aim to further diversify target industries by meeting the needs of new industries (such as food industry.)