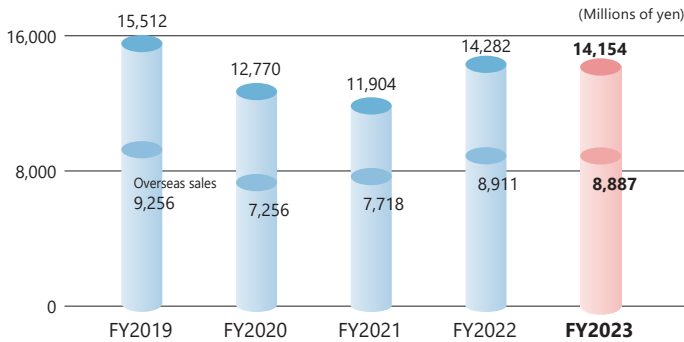
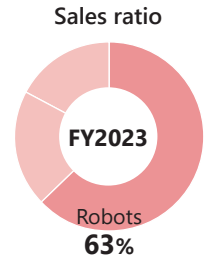


Sales by Product Category

Robots



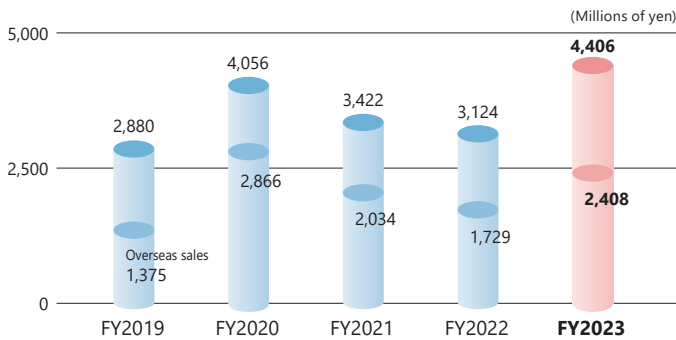
- Decreased 128 million yen (0.9%) year on year to 14,154 million yen.
- While sales in North America, Korea, and Thailand were strong, China was affected by the market slowdown due to the lockdown.



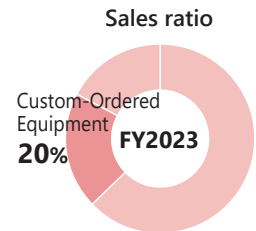
Future Growth Strategy

We will continue to develop products that meet regional and industry characteristics. In addition, we will make further efforts to develop products that reduce the environmental impact and increase the added value of take-out robots. Through the palletizing robot launched in 2020, we also plan to expand our product line outside of the plastics industry.

Custom-Ordered Equipment



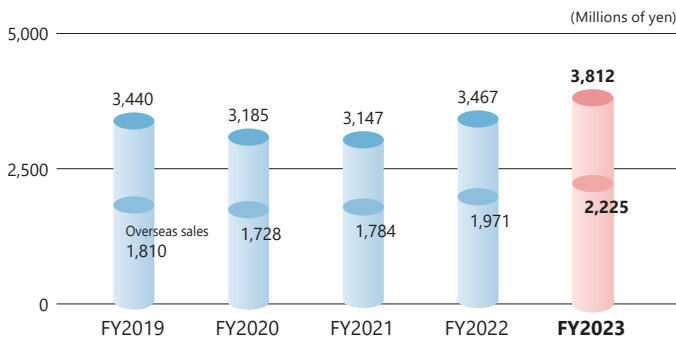
- Increased 1,281 million yen (41.0%) year on year to 4,406 million yen.
- Sales to the medical market grew in Europe, and sales were also strong in Japan and North America.



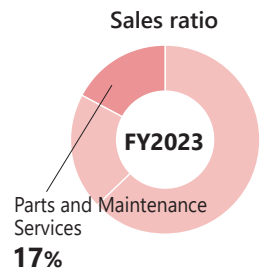
Future Growth Strategy

Due to the shortage of human resources, the need for automation is becoming even greater both in Japan and overseas. We will continue to focus on custom-ordered equipment (system projects) that have synergy with take-out robots and provide solutions that benefit our customers.

Parts and Maintenance Services



- Increased 345 million yen (10.0%) year on year to 3,812 million yen.
- Sales increased due to an increase in the number of robots in operation worldwide.



Future Growth Strategy

One of our competitive advantages over other companies is our service network, which is the best in the industry. We will continue to focus on attracting and training the people who will support our global expansion and develop high-quality services around the world.