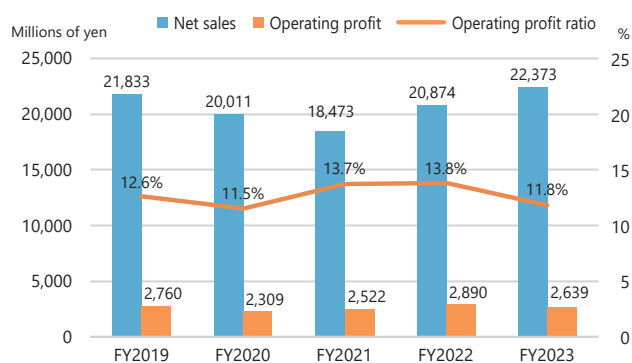


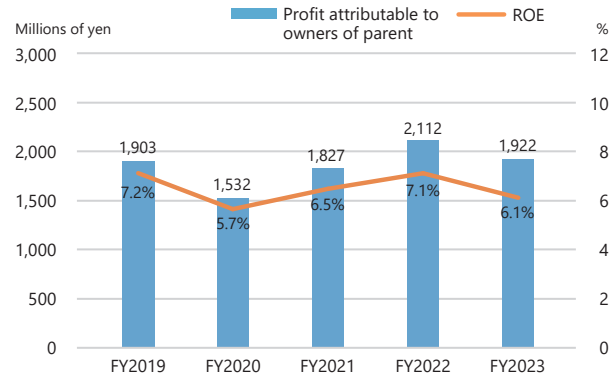
# Financial Highlights

## Net Sales, Operating Profit, Operating Profit Ratio



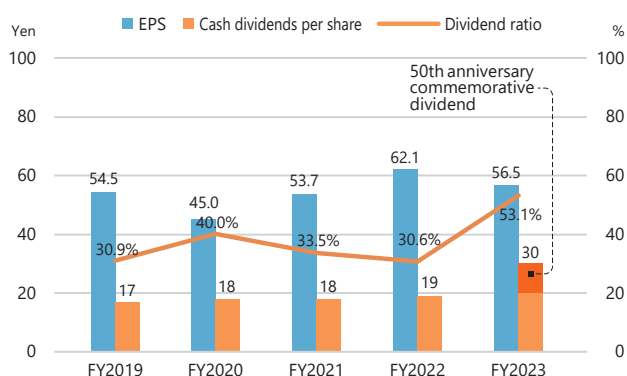
In FY2023, Net sales reached a record 22,373 million yen (up 7.2% year on year). Despite the impact of the China lockdown, sales growth in the Japanese and North American markets, as well as large scale custom-ordered medical equipment in Europe, contributed to the increase. Operating profit was 2,639 million yen (down 8.7% year on year) due to higher labor costs and soaring raw material prices and ocean transportation costs.

## Profit Attributable to Owners of Parent, ROE



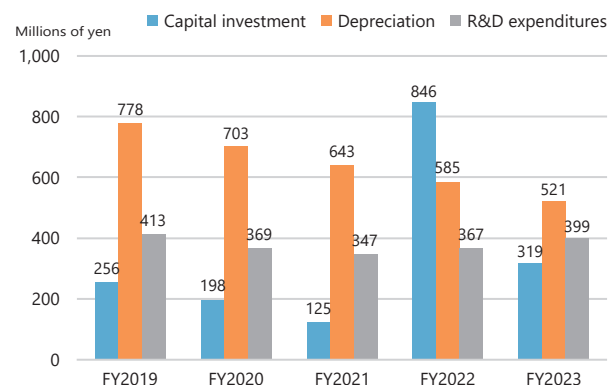
Profit attributable to owners of parent for FY2023 decreased by 9.0% from the previous year due to the significant impact of increased labor costs and rising raw material and ocean transportation costs, despite the foreign exchange gains resulting from the weaker yen. ROE was 6.1%, down 1.0 point from the previous year.

## EPS, Dividends, Dividend Ratio



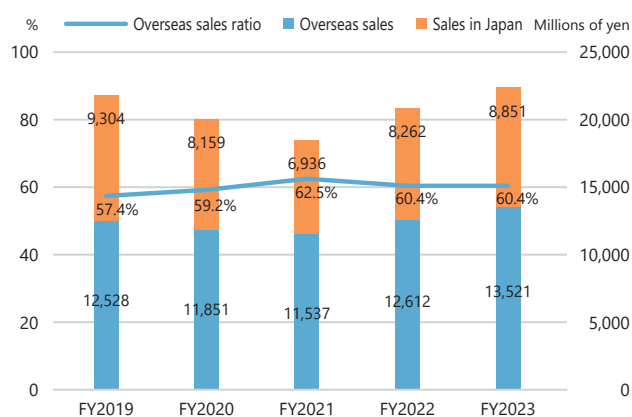
In order to provide stable and continuous shareholder returns, we aim for a consolidated dividend payout ratio of 30% or higher. We intend to increase the level of ordinary dividends by improving our consolidated performance. In FY2023, we paid a total dividend of 30 yen per share, consisting of an ordinary dividend of 20 yen and a commemorative dividend of 10 yen for the 50th anniversary of our establishment.

## Capital Investment, Depreciation, R&D Expenditures



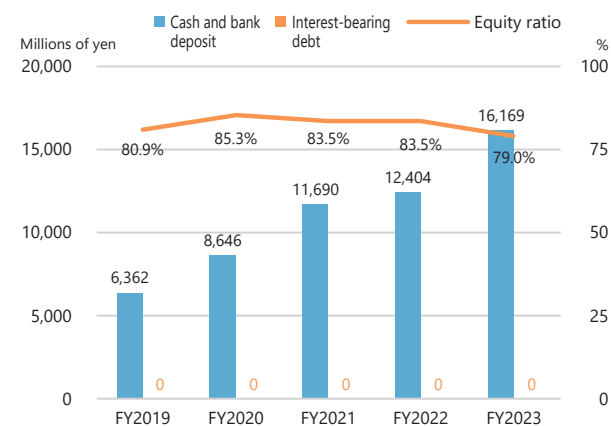
Recent capital investments include the opening of a showroom in FY2023 and the purchase of land near the headquarters in FY2022. Depreciation has decreased each year since the construction of the new headquarters facility in 2016. We have traditionally prioritized certain R&D expenditures in all economic conditions and continue to invest for our growth strategy.

## Overseas Sales Ratio



Overseas sales ratio has been around 60% in recent years. Currently, the YUSHIN Group has a global network of 57 offices, providing sales and after-sales services in countries and regions around the world.

## Cash and Bank Deposit, Interest-bearing Debt, Equity Ratio



With no major expenditures in the past few years, cash and deposits have been increasing, and in FY2023, the increase was due in part to Advances received from the custom-ordered equipment business. We will continue to prepare for future increases in demand and flexible investments at the appropriate time.