

Sales by End-User Industry

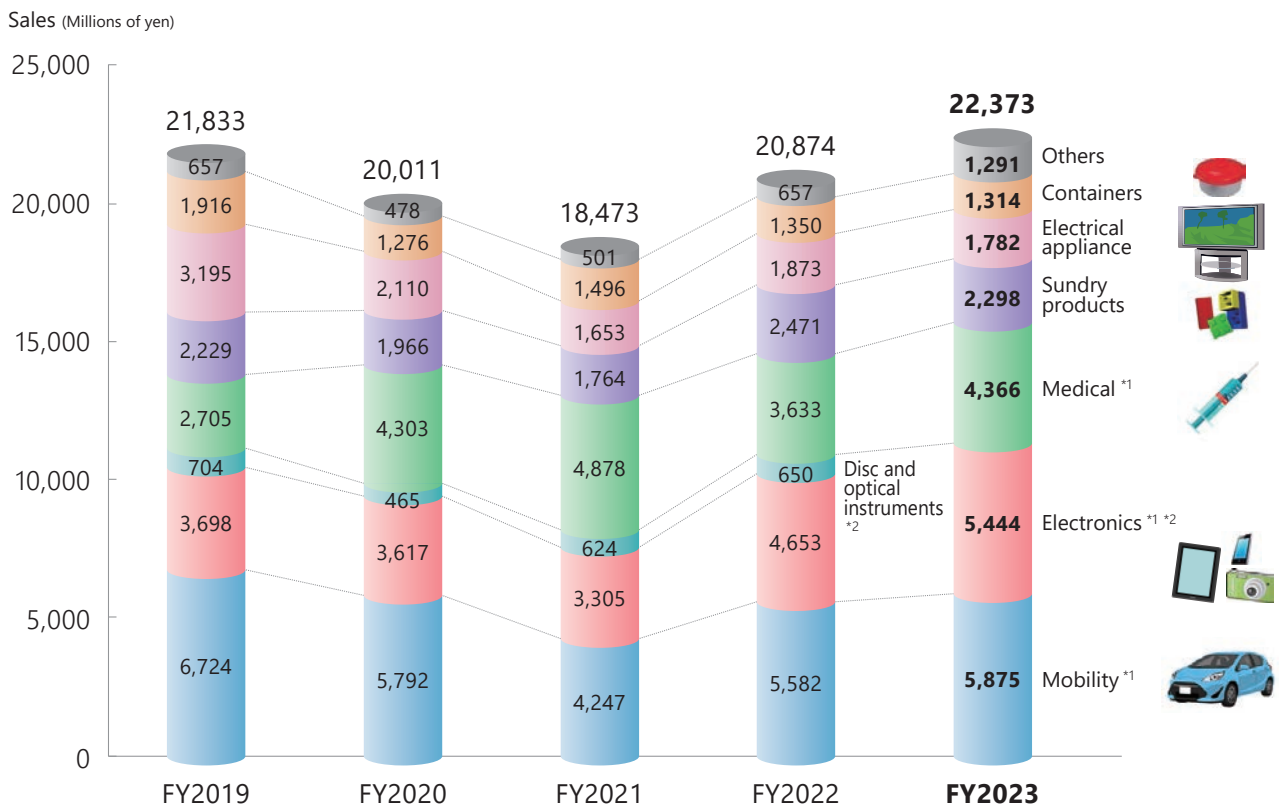
YUSHIN Robots Are Used in a Wide Range of Industries

YUSHIN's robots are used in factories that manufacture plastic injection molded products. As a result, YUSHIN's business is expanding into various industries that use plastics. The mobility industry, centered on automobiles, is expected to continue to grow due to the fact that many of its parts are being replaced with plastics and the need for further weight reduction due to the shift to electric vehicles. The medical industry, where plastic products are mass-produced for hygienic reasons, is an industry with which we have a strong affinity, given our strength in the speed and accuracy of robotic operations. We also expect hardware growth in new areas, including virtual reality.

In FY2023, in the mobility field, sales of take-out robots to the Japanese, North American, and Thai markets remained strong.

In terms of sales to the electronics sector, there was growth in the domestic and North American markets. There were also many sales in the Chinese market, mainly to electronics, and although sales decreased from the previous year, electronics still accounted for the largest percentage of sales in the Chinese market.

Sales to the medical sector were strong, thanks to the sale of large scale custom-ordered equipment for the European market. Sales in North America have also been strong in recent years, and medical is YUSHIN America's top sales category. In the medical field, the YUSHIN brand is gaining recognition for its speed and accuracy, and the medical sales in China and other markets have been increasing in recent years.



*1 "Automotive", "Electronic parts", and "Medical products" have been renamed "Mobility", "Electronics", and "Medical" respectively.

*2 "Discs and optical instruments" has been merged with "Electronics."

Future Growth Strategy

We believe that the need for plastics will be stronger than ever in the mobility industry, where lighter weight is required, and in the medical industry, where hygiene is often a consideration, and we expect these industries to be the drivers of our business development in the future. In addition, we will focus on product development that meets the needs of each industry.

Currently, we are diversifying our risks by expanding into a wide range of industries in the event that a specific industry goes into recession. In the future, we will aim to further diversify target industries by meeting the needs of new industries (such as the food industry).