# Summary of Consolidated Financial Results for the Six Months Ended September 30, 2012 <br> (based on Japanese standards) <br> (April 1, 2012 - September 30, 2012) 

November 6, 2012

Company Name: Yushin Precision Equipment Co., Ltd.
Listing Exchanges: Tokyo Stock Exchange, first section
Securities Code No.: 6482 URL http://www.yushin.com
Representative: Mayumi Kotani, President
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Scheduled date of filing of quarterly report: November 14, 2012
Starting date of dividend payment: December 3, 2012
Preparation of supplementary materials for quarterly financial results: Yes
Holding of quarterly financial results meeting: Yes (for Analyst)

Note: This document has been translated from the Japanese original as a guide for non-Japanese investors and contains forward-looking statements that are based on managements' estimates, assumptions and projections at the time of publication. A number of factors could cause actual results to differ materially from expectations. Amounts shown in this financial statement have been rounded down to the nearest million yen or thousands yen.
(Figures shown are rounded down to the nearest million yen)

1. Consolidated Business Results for the Six Months Ended September 30, 2012
(April 1, 2012 - September 30, 2012)
(1) Consolidated Results of Operations (Cumulative)
(Percentage represents change from the same period of the previous fiscal year.)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  |
| :--- | ---: | :---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $¥$ millions | $\%$ |  | $¥$ millions | $\%$ | $¥$ millions | $\%$ | $¥$ millions |
| Six months ended September 30, 2012 | 7,350 | $(1.0)$ | 743 | 3.2 | 807 | 11.3 | 482 | 9.1 |
| Six months ended September 30, 2011 | 7,427 | 28.5 | 720 | 86.3 | 724 | 92.7 | 442 | 100.5 |

Note: Comprehensive income:
Six months ended September 30, 2012: $¥ 528$ million (20.4\%)
Six months ended September 30, 2011: $¥ 438$ million ( $273.5 \%$ )

|  | Net income per <br> share | Net income per <br> share/diluted |  |
| :--- | :---: | :---: | :---: |
|  | Yen | Yen |  |
| Six months ended September 30, 2012 | 27.58 |  | - |
| Six months ended September 30, 2011 | 25.28 |  | - |

(2) Consolidated Financial Position

|  | Total assets | Net assets | Equity ratio |  |
| :--- | :---: | :---: | :---: | :---: |
|  | $¥$ millions | $¥$ millions | $\%$ |  |
| As of September 30, 2012 | 22,904 | 19,140 | 83.2 |  |
| As of March 31, 2012 | 22,641 | 18,787 | 82.8 |  |

(Reference) Shareholders' equity:
2. Dividends


Note: Revisions to projected dividends most recently announced: None
Breakdown of the year-end dividend of FY2013 (Forecast): Ordinary dividend of $¥ 10$ per share and $40^{\text {th }}$ year commemorate dividend of $¥ 10$ per share.
3. Forecast for the Year Ending March 31, 2013 (April 1, 2012 - March 31, 2013)
(Percentage represents change from the same period of the previous fiscal year.)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  | Net income <br> per hare |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Annual | $¥$ millions | $\%$ | $¥$ millions | $\%$ | $¥$ millions | $\%$ | $¥$ millions | $\%$ | Yen <br>  |
|  | 12.4 | 1,700 | 33.6 | 1,700 | 34.3 | 1,000 | 28.5 | 57.18 |  |

Note: Revisions to projected results most recently announced: Yes

## * Notes

(1) Changes in the state of material subsidiaries during the period (Changes regarding specific companies accompanying changes in the scope of consolidation): None

Newly added: -

## Excluded: -

(2) Adoption of the special accounting methods: Yes

Note: Please refer to "2. Other Information (Notes), (2) Adoption of Special Accounting Methods for Preparation of Quarterly Financial Statements" on page 2 of the attached documents for further information
(3) Changes in accounting principles, accounting estimates and retrospective restatement for consolidated financial statements

1) Changes resulting from amendment of the accounting standards: None
2) Changes other than 1) : None
3) Changes in accounting estimates : None
4) Retrospective restatement : None
(4) Number of shares outstanding (Common stock)
5) Number of shares outstanding (including treasury stock)

$$
\text { As of September 30, } 2012 \quad 17,819,033 \quad \text { As of March 31, } 2012 \quad 17,819,033
$$

2) Number of treasury stock

As of September 30, 2012329,169
3) Average number of shares outstanding

Six months ended September 30, 2012
Six months ended September 30, 2011
As of March 31, 2012328,960
17,489,948
17,490,469

* Information regarding the implementation of quarterly review procedures

The current quarterly financial statements are exempted from quarterly review procedures based on the Financial Instruments and Exchange Act. At the time of disclosure, we have not completed the review process for these financial statements.

* Cautionary statement with respect to forward-looking statements and other special remarks

Earnings forecasts and other forward-looking statements in this document are based on reasonable assumptions and information available to the Company at the time of release. Actual results may differ materially from forward-looking statements due to a number of factors. For more information about these assumptions and notes regarding the use of earnings forecasts, please refer to " 1 . Qualitative Information on Quarterly Consolidated Financial Performance, (3) Qualitative Information Regarding Consolidated Earnings Forecasts" on page 2 of the attached documents.

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## 1. Qualitative Information on Quarterly Consolidated Financial Performance

## (1) Qualitative Information Regarding Consolidated Results of Operations

During the six months ended September 30, 2012, conditions in the global economy were generally in the decelerating trend since the increasingly serious debt crisis in Europe spill over to slow growth of the Chinese economy. The Japanese economy was still stagnant due to the persistently strong yen and the prolonged deflation, even though there were earthquake rebuilding demand and subsidy on eco-car purchases. In the Yushin Group's industry of plastic molding, demand was strong in the automotive industry but there were not great demand in the IT and Electronics device industry.

Against this background, sales of standard take-out robots increased, with customers recognizing the speed, weight and energy efficiency advantages of the Group's YC Series. These robots were designed using Yushin's structural optimization technology, which has won a technology award from the Japan Society of Mechanical Engineers. However, consolidated net sales declined by $1.0 \%$ year on year to $¥ 7,350$ million, owing to an absence of large orders for custom-ordered equipment. Meanwhile, operating income increased by $3.2 \%$ year on year to $¥ 743$ million, ordinary income turned up by $11.3 \%$ to $¥ 807$ million, and net income increased by $9.1 \%$ to $¥ 482$ million.
(2) Qualitative Information Regarding Consolidated Financial Position
(Assets)
Total assets as of September 30,2012 totaled $¥ 22,904$ million, an increase of $¥ 262$ million from the end of the previous fiscal year. Although Cash and time deposits declined $¥ 283$ million, Others in Fixed assets including construction-in-progress of a new facility increased $¥ 356$ million and Work-in-process increased $¥ 176$ million.

## (Liabilities)

Liabilities totaled $¥ 3,763$ million, a decrease of $¥ 90$ million from the end of the previous fiscal year. This reflected on an increase of $¥ 174$ million in Accounts payables - facilities and a decrease of $¥ 245$ million in Trade notes and accounts payables.
(Net assets)
Net assets totaled $¥ 19,140$ million, an increase of $¥ 353$ million from the end of the previous fiscal year. This mainly reflected an increase of $¥ 307$ million in Retained earnings.
(3) Qualitative Information Regarding Consolidated Earnings Forecasts

After taking the business results so far and the anticipated industry trend, we have revised our full-year guidance for the fiscal year ending March 31, 2013, which was announced on May 9, 2012, downward both on a consolidated and non-consolidated basis. For more detailed information, please refer "Revisions to the Forecast for the Earnings" announced today (November 6, 2012).

## 2. Other Information (Notes)

(1) Changes in Significant Consolidated Subsidiaries

None
(2) Adoption of Special Accounting Methods for Preparation of Quarterly Financial Statements The effective tax rate on income before income tax for the consolidated fiscal year after the application of tax effect accounting is reasonably estimated, and this estimated rate is applied to net income for the quarterly period under review.

Income taxes-deferred are included in income taxes in the consolidated statements of income.
(3) Changes in Accounting Principles, Accounting Estimates and Retrospective Restatement for Consolidated Financial statements
None
3. Consolidated Financial Statements
(1) Consolidated Balance Sheets
( $¥$ thousands; rounded down)

|  | As of March 31, 2012 |  | As of September 30, 2012 |  | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% | Amount |
| (ASSETS) |  |  |  |  |  |
| Current assets | 16,964,191 | 74.9 | 16,942,451 | 74.0 | $(21,740)$ |
| Cash and time deposits | 7,747,068 |  | 7,463,774 |  | $(283,293)$ |
| Trade notes and accounts receivable | 4,670,510 |  | 4,678,104 |  | 7,593 |
| Securities | 300,000 |  | 300,000 |  | - |
| Merchandise and products | 898,193 |  | 915,155 |  | 16,962 |
| Work-in-process | 856,105 |  | 1,032,403 |  | 176,298 |
| Raw material and supplies | 1,861,430 |  | 1,928,171 |  | 66,741 |
| Deferred tax assets | 365,173 |  | 387,328 |  | 22,155 |
| Others | 283,833 |  | 255,545 |  | $(28,287)$ |
| Allowance for doubtful accounts | $(18,123)$ |  | $(18,032)$ |  | 90 |
| Fixed assets | 5,677,481 | 25.1 | 5,961,784 | 26.0 | 284,302 |
| Property, plant and equipment | 5,105,195 | 22.5 | 5,434,397 | 23.7 | 329,202 |
| Buildings and structures | 994,896 |  | 965,195 |  | $(29,700)$ |
| Land | 3,935,369 |  | 3,937,401 |  | 2,031 |
| Others | 174,929 |  | 531,800 |  | 356,871 |
| Intangible assets | 81,147 | 0.4 | 82,271 | 0.4 | 1,124 |
| Investments and other assets | 491,139 | 2.2 | 445,115 | 1.9 | $(46,023)$ |
| Investment securities | 241,443 |  | 196,520 |  | $(44,923)$ |
| Deferred tax assets | 16,865 |  | 18,529 |  | 1,663 |
| Others | 271,419 |  | 230,485 |  | $(40,933)$ |
| Allowance for doubtful accounts | $(38,589)$ |  | (420) |  | 38,169 |
| Total assets | 22,641,673 | 100.0 | 22,904,236 | 100.0 | 262,562 |

( $¥$ thousands; rounded down)

|  | As of March 31, 2012 |  | As of September 30, 2012 |  | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% | Amount |
| (LIABILITIES) |  |  |  |  |  |
| Current liabilities | 3,728,298 | 16.5 | 3,636,684 | 15.9 | $(91,614)$ |
| Trade notes and accounts payables | 2,314,053 |  | 2,068,641 |  | $(245,412)$ |
| Accounts payables | 449,335 |  | 383,866 |  | $(65,469)$ |
| Income tax payable | 300,968 |  | 265,013 |  | $(35,954)$ |
| Advances received | 209,459 |  | 309,379 |  | 99,920 |
| Accrued employees' bonuses | 180,000 |  | 190,000 |  | 10,000 |
| Accrued bonuses to directors | 16,950 |  | 12,000 |  | $(4,950)$ |
| Warranty reserve | 104,897 |  | 86,634 |  | $(18,262)$ |
| Accounts payables - facilities | 19,089 |  | 193,113 |  | 174,024 |
| Others | 133,545 |  | 128,034 |  | $(5,510)$ |
| Long-term liabilities | 126,030 | 0.5 | 127,098 | 0.5 | 1,068 |
| Allowance for retirement benefits to directors | 66,780 |  | 66,780 |  | - |
| Others | 59,250 |  | 60,318 |  | 1,068 |
| Total liabilities | 3,854,328 | 17.0 | 3,763,782 | 16.4 | $(90,545)$ |
| (NET ASSETS) |  |  |  |  |  |
| Shareholders' equity | 19,287,162 | 85.2 | 19,594,194 | 85.6 | 307,031 |
| Common stock | 1,985,666 |  | 1,985,666 |  | - |
| Capital surplus | 2,023,903 |  | 2,023,903 |  | - |
| Retained earnings | 15,625,496 |  | 15,932,882 |  | 307,386 |
| Treasury stock | $(347,903)$ |  | $(348,258)$ |  | (354) |
| Accumulated other comprehensive income | $(533,596)$ | (2.4) | $(528,687)$ | (2.3) | 4,909 |
| Unrealized gain on available-for-sale securities | 47,576 |  | 18,645 |  | $(28,931)$ |
| Foreign currency translation adjustments | $(581,173)$ |  | $(547,332)$ |  | 33,840 |
| Minority interests | 33,778 | 0.2 | 74,946 | 0.3 | 41,167 |
| Total net assets | 18,787,344 | 83.0 | 19,140,453 | 83.6 | 353,108 |
| Total liabilities and net assets | 22,641,673 | 100.0 | 22,904,236 | 100.0 | 262,562 |

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income Consolidated Statements of Income

| (¥ thousands; rounded down) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six months ended <br> September 30, 2011 <br> (April 1, 2011 to <br> September 30, 2011) |  | Six months ended September 30, 2012 <br> (April 1, 2012 to <br> September 30, 2012) |  | Change |
|  | Amount | \% | Amount | \% | Amount |
| Net sales <br> Cost of sales | $\begin{aligned} & \text { 7,427,762 } \\ & \text { 4,700,808 } \end{aligned}$ | $\begin{array}{r} 100.0 \\ 63.3 \end{array}$ | $\begin{aligned} & \text { 7,350,819 } \\ & \text { 4,549,515 } \end{aligned}$ | $\begin{array}{r} 100.0 \\ 61.9 \end{array}$ | $\begin{array}{r} (76,943) \\ (151,293) \end{array}$ |
| Gross profit | 2,726,953 | 36.7 | 2,801,303 | 38.1 | 74,349 |
| Selling, general and administrative expenses | 2,006,302 | 27.0 | 2,057,482 | 28.0 | 51,179 |
| Operating income | 720,650 | 9.7 | 743,821 | 10.1 | 23,170 |
| Non-operating income | 34,253 | 0.5 | 65,073 | 0.9 | 30,819 |
| Interest income | 12,163 |  | 8,514 |  | $(3,648)$ |
| Dividend income | 2,442 |  | 2,371 |  | (71) |
| Purchase discount | 5,546 |  | 5,548 |  | 1 |
| Foreign exchange gain | - |  | 38,544 |  | 38,544 |
| Others | 14,101 |  | 10,093 |  | $(4,007)$ |
| Non-operating expenses | 29,927 | 0.4 | 1,875 | 0.0 | $(28,051)$ |
| Sales discount | 189 |  | 596 |  | 406 |
| Foreign exchange loss | 26,856 |  | - |  | $(26,856)$ |
| Others | 2,880 |  | 1,279 |  | $(1,601)$ |
| Ordinary income | 724,976 | 9.8 | 807,018 | 11.0 | 82,041 |
| Extraordinary income | 1,008 | 0.0 | 38 | 0.0 | (969) |
| Gain on sales of fixed assets | 1,008 |  | 38 |  | (969) |
| Extraordinary expenses | 903 | 0.0 | 411 | 0.0 | (491) |
| Loss on sales and retirement of fixed assets | 315 |  | 411 |  | 96 |
| Loss on revaluation of investments in securities | 588 |  | - |  | (588) |
| Income before income taxes and minority interests | 725,081 | 9.8 | 806,645 | 11.0 | 81,563 |
| Income taxes | 272,221 | 3.7 | 282,692 | 3.8 | 10,470 |
| Income before minority interests | 452,859 | 6.1 | 523,952 | 7.2 | 71,092 |
| Minority interests in net income | 10,638 | 0.1 | 41,666 | 0.6 | 31,027 |
| Net income | 442,221 | 6.0 | 482,286 | 6.6 | 40,065 |

Consolidated Statements of Comprehensive Income
( $¥$ thousands; rounded down)

|  | Six months ended September 30, 2011 (April 1, 2011 to September 30, 2011) | Six months ended September 30, 2012 (April 1, 2012 to September 30, 2012) | Change |
| :---: | :---: | :---: | :---: |
| Income before minority interests | 452,859 | 523,952 | 71,092 |
| Other comprehensive income |  |  |  |
| Unrealized gain on available-for-sale securities | $(24,392)$ | $(28,931)$ | $(4,539)$ |
| Foreign currency translation adjustments | 10,287 | 33,342 | 23,055 |
| Other comprehensive income Total | $(14,105)$ | 4,411 | 18,516 |
| Comprehensive income | 438,754 | 528,364 | 89,609 |
| Comprehensive income attributable to: |  |  |  |
| Shareholders of the parent company | 429,254 | 487,196 | 57,941 |
| Minority interest | 9,500 | 41,167 | 31,667 |

(3) Notes Related to Going Concern Assumption None
(4) Segment Information

I Six months ended September 30, 2011 (April 1, 2011 to September 30, 2011)

1. Information related to sales and profit or loss for each reportable segment

| ( $¥$ thousands; rounded down) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable segment |  |  |  | Total | Adjustment$*_{1}$ | Amounts shown on quarterly consolidated statements of income *2 |
|  | Japan | North <br> America | Asia | Europe |  |  |  |
| Net sales |  |  |  |  |  |  |  |
| Sales to customers | 5,159,190 | 907,452 | 1,250,616 | 110,502 | 7,427,762 | - | 7,427,762 |
| Inter-segment sales | 1,684,170 | 10,124 | 103,942 | 5,002 | 1,803,240 | $(1,803,240)$ | - |
| Total | 6,843,361 | 917,576 | 1,354,559 | 115,505 | 9,231,002 | $(1,803,240)$ | 7,427,762 |
| Segment profit (loss) | 515,090 | 107,614 | 126,097 | $(3,133)$ | 745,668 | $(25,017)$ | 720,650 |

Notes:

1. The $¥(25,017)$ thousand adjustment to segment profit (loss) includes eliminations for inter-segment transactions of $¥ 3,839$ thousand and inventory adjustments of $¥(28,856)$ thousand.
2. Segment profit (loss) is adjusted to be consistent with operating income shown on the quarterly consolidated statements of income.

II Six months ended September 30, 2012 (April 1, 2012 to September 30, 2012)

1. Information related to sales and profit or loss for each reportable segment
( $¥$ thousands; rounded down)

|  | Reportable segment |  |  |  | Total | Adjustment <br> *1 | Amounts shown on quarterly consolidated statements of income *2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Japan | North <br> America | Asia | Europe |  |  |  |
| Net sales |  |  |  |  |  |  |  |
| Sales to customers | 4,529,746 | 958,319 | 1,724,647 | 138,105 | 7,350,819 | - | 7,350,819 |
| Inter-segment sales | 1,783,654 | 3,729 | 154,356 | 1,278 | 1,943,019 | $(1,943,019)$ | - |
| Total | 6,313,400 | 962,048 | 1,879,004 | 139,383 | 9,293,838 | $(1,943,019)$ | 7,350,819 |
| Segment profit | 536,394 | 84,528 | 170,124 | 7,985 | 799,032 | $(55,211)$ | 743,821 |

## Notes:

1. The $¥(55,211)$ thousand adjustment to segment profit includes eliminations for inter-segment transactions of $¥(1,331)$ thousand and inventory adjustments of $¥(53,880)$ thousand.
2. Segment profit is adjusted to be consistent with operating income shown on the quarterly consolidated statements of income.
(5) Notes in the Event of Significant Changes in Shareholders' Equity None

## 4. Supplemental Information

(1) Order Receiving and Sales
a. Orders

1) Order received
( $¥$ thousands; rounded down)

| Products | Six months <br> ended September 30, 2011 | Six months <br> ended September 30, 2012 | Change <br> $(\%)$ |
| :--- | ---: | ---: | ---: |
| Take-out robots | $4,655,149$ | $5,577,774$ | 119.8 |
| Custom-ordered equipments | $1,300,811$ | 684,818 | 52.6 |
| Parts and maintenance service | 985,110 | $1,207,608$ | 122.6 |
| Total | $6,941,071$ | $7,470,201$ | 107.6 |

2) Backlog of orders

| Products | As of September 30, 2011 | (¥ thousands; rounded down) |  |
| :--- | ---: | ---: | ---: |
| Take-out robots | $1,683,190$ | Change <br> $(\%)$ |  |
| Custom-ordered equipments | 515,702 | $1,834,109$ | 109.0 |
| Parts and maintenance service | 129,694 | 690,369 | 133.9 |
| Total | $2,328,588$ | 176,238 | 135.9 |

b. Net sales

| ( $¥$ thousands; rounded down) |  |  |  |
| :---: | :---: | :---: | :---: |
| Products | Six months <br> ended September 30, 2011 | Six months ended September 30, 2012 | Change <br> (\%) |
| Take-out robots | 4,494,990 | 5,338,581 | 118.8 |
| Custom-ordered equipments | 1,871,368 | 822,276 | 43.9 |
| Parts and maintenance service | 1,061,403 | 1,189,961 | 112.1 |
| Total | 7,427,762 | 7,350,819 | 99.0 |

## (2) Overseas Sales

Six months ended September 30, 2011 (April 1, 2011 to September 30, 2011) ( $¥$ thousands; rounded down)

|  | North America | Asia | Europe | Other areas | Total |
| :--- | ---: | ---: | ---: | ---: | ---: |
| I Overseas sales | $1,483,220$ | $2,828,982$ | 523,191 | 83,095 | $4,918,490$ |
| II Consolidated net sales |  |  |  |  | $7,427,762$ |
| III Ratio of overseas sales to <br> consolidated net sales (\%) | 20.0 | 38.1 | 7.0 | 1.1 | 66.2 |



