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Difference between Forecasts and Actual Results of the Fiscal Year Ended March 31, 2017

Please be advised that there is difference between forecasts (announced on August 3, 2016) and actual results (announced today) of the fiscal year ended March 31, 2017.

(1) Difference between Forecasts and Actual Results of the Fiscal Year Ended March 31, 2017 (from April 1, 2016 to March 31, 2017)

	Net sales	Operating income	Ordinary income	Net income attributable to shareholders of the parent company	Net income per share
Previous Forecast (A) (August 3, 2017)	millions of Yen 20,000	millions of Yen 3,200	millions of Yen 3,000	millions of Yen 1,980	Yen 113.22
Actual Results (B)	19,346	2,112	2,058	1,380	78.93
Change (B-A)	(654)	(1,088)	(942)	(600)	-
Percentage Change (%)	(3.3)	(34.0)	(31.4)	(30.3)	-
FY2016 (Reference)	21,148	3,086	2,921	1,908	109.14

(2) Reasons for the Difference

Net sales fell below the forecasts because sales in take-out robots was weak. In addition to decrease in net sales, there were cost increased relating to the new ERP system launched last November and the relocation of the HQ implemented last December. As a result, operating income and ordinary income as well as net income attributable to shareholders of the parent company fell below the forecasts.